

# Wage Comparison

## MEAN ANNUAL SALARY

|   | <b>Rochester,<br/>NY</b> | <b>National<br/>Average</b> | <b>Rochester<br/>Advantage</b> |
|---|--------------------------|-----------------------------|--------------------------------|
| General and Operations Manager  | \$117,720                | \$113,100                   | 4.1%                           |
| Marketing Managers  | \$119,540                | \$122,720                   | -2.6%                          |
| Financial Managers  | \$112,480                | \$116,970                   | -3.8%                          |
| Training and Development Specialists  | \$51,630                 | \$57,280                    | -9.9%                          |
| Human Resources, Training and Labor Relations<br>Specialists, All Other                         | \$82,890                 | \$57,830                    | -8.5%                          |
| Accountants and Auditors  | \$71,590                 | \$68,960                    | 3.8%                           |
| Network and Computer Systems Administrators   | \$63,450                 | \$72,200                    | -12.1%                         |
| Computer Programmers  | \$65,580                 | \$74,900                    | -12.4%                         |
| Electrical Engineers  | \$76,350                 | \$87,770                    | -13.0%                         |
| Industrial Engineers  | \$74,970                 | \$78,450                    | -4.4%                          |
| Mechanical Engineers  | \$71,600                 | \$82,480                    | -13.2%                         |
| Counter and Rental Clerks   | \$27,200                 | \$25,620                    | 6.2%                           |
| Sales Representatives, Wholesale and Manufacturing,<br>Except Technical and Scientific Products | \$62,720                 | \$62,720                    | 0.0%                           |
| Telemarketers   | \$23,570                 | \$25,470                    | -7.5%                          |
| Bookkeeping, Accounting, and Auditing Clerks  | \$34,040                 | \$35,340                    | -3.7%                          |
| Customer Service Representatives  | \$29,490                 | \$32,780                    | -10.0%                         |
| Receptionists and Information Clerks  | \$26,570                 | \$26,260                    | 1.2%                           |
| Office Clerks, General  | \$26,220                 | \$28,240                    | -7.2%                          |
| Installation, Maintenance, Repair Workers, All Other  | \$36,650                 | \$39,330                    | -6.8%                          |
| Machinists  | \$37,660                 | \$39,780                    | -5.3%                          |
| Helpers – Production Workers  | \$22,530                 | \$24,240                    | -7.1%                          |
| Industrial Truck and Tractor Operators  | \$31,120                 | \$31,500                    | -1.2%                          |
| Laborers and Freight, Stock, Material Movers, Hand  | \$25,010                 | \$25,710                    | -2.7%                          |
| Machine Feeders and Offbearers  | \$28,370                 | \$28,170                    | 0.7%                           |
| Packers and Packagers, Hand   | \$22,440                 | \$22,100                    | 1.5%                           |

Source: U.S. Bureau of Labor Statistics, Occupational Employment Statistics, May 2010

Note: A negative percentage denotes lower wage rates in Rochester.

**THE GREATER ROCHESTER, NEW YORK REGION**