

# WAGE COMPARISON

## MEAN ANNUAL SALARY

	<b>Rochester, NY</b>	<b>National Average</b>	<b>Rochester Advantage</b>
General and Operations Manager	\$114,460	\$114,850	-0.3%
Marketing Managers	\$126,650	\$129,870	-2.5%
Financial Managers	\$126,570	\$123,260	2.7%
Training and Development Specialists	\$52,290	\$59,560	-12.2%
Human Resources Specialists	\$55,820	\$60,660	-8.0%
Accountants and Auditors	\$71,910	\$71,040	1.2%
Network and Computer Systems Administrators	\$68,030	\$76,320	-10.9%
Computer Programmers	\$60,060	\$78,260	-23.3%
Electrical Engineers	\$85,420	\$91,810	-7.0%
Industrial Engineers	\$76,460	\$82,100	-6.9%
Mechanical Engineers	\$76,640	\$84,770	-9.6%
Counter and Rental Clerks	\$28,160	\$26,900	4.7%
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	\$63,170	\$64,300	-1.8%
Telemarketers	\$22,900	\$25,570	-10.4%
Bookkeeping, Accounting, and Auditing Clerks	\$35,390	\$36,640	1.0%
Customer Service Representatives	\$33,430	\$33,110	-2.9%
Receptionists and Information Clerks	\$27,300	\$27,050	0.9%
Office Clerks, General	\$28,040	\$29,270	-4.2%
Installation, Maintenance, Repair Workers, All Other	\$36,470	\$39,410	-7.5%
Machinists	\$36,890	\$40,860	-9.7%
Helpers – Production Workers	\$23,810	\$24,620	-3.3%
Industrial Truck and Tractor Operators	\$31,710	\$32,090	-1.2%
Laborers and Freight, Stock, Material Movers, Hand	\$26,550	\$26,410	0.5%
Machine Feeders and Off-bearers	\$27,810	\$28,680	-3.0%
Packers and Packagers, Hand	\$21,870	\$22,470	-2.7%

Source: U.S. Bureau of Labor Statistics, Occupational Employment Statistics, May 2012

Note: A negative percentage denotes lower wage rates in Rochester.